

September 13, 2004  
BGRC-04RFW011

Dear Colleague,

I understand you are looking at Licking County in Ohio as a possible location for your business. We, The Boeing Company, have been in Heath, Ohio, for eight years now and are extremely pleased with this area. Specifically, we are on the main campus of the Central Ohio Aerospace and Technology Center (COATC) – a budding industrial park with a great location and excellent infrastructure. Our 600 employees repair and manufacture guidance and navigation products primarily for the US Air Force.

While we ship exclusively by truck, rail is readily available and is used by the neighboring Kaiser Aluminum facility. Additionally, the site has excellent power, natural gas and city water; and we have been able to negotiate very favorable rates with our local providers.

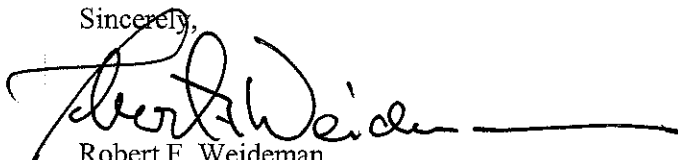
However, the true strength of our success here lies in our employees. We have an extremely skilled and dedicated workforce with a pride that will not accept anything less than world-class performance. These are not characteristics unique to our force but reflect the work ethic found in this community. Not only is this current generation of worker motivated to succeed, the next generation workforce – coming through our local college and technical school campuses – is coming in with that same work ethic and enthusiasm. The Ohio State University – Newark, Denison University, Central Ohio Technical College, and the Licking County Joint Vocational School are all in this immediate area providing an exceptional pool of talented entry-level workers.

The other big advantage to this location is the “quality of life” it affords. Eight years ago we brought a small cadre of personnel with us to help with the conversion of the facility. The majority of them are still here – opting to raise their families in the comfort and security of this mid-America environment. However, only 30-minutes to our west is the major city of Columbus, Ohio’s capitol, which gives us ready access to the arts, entertainment, college level and professional sports, great restaurants, and much more.

Between our local county and city officials who are very pro industry and our Port Authority landlord, they have created an environment that is very conducive to business development and growth.

I hope you will join us at COATC.

Sincerely,



Robert F. Weideman  
Center Director  
Guidance Repair Center

